



## What I Can Overdo

<p><b><u>Theoretical/ Knowledge:</u></b> <i>"The Learner's Soul"</i> Passion for Knowledge</p> <ul style="list-style-type: none"> <li>• May put the pursuit of knowledge above their own health and safety</li> <li>• Practical matters can be neglected and ignored (home, family, money)</li> </ul>	<p><b><u>Utilitarian/ Economic:</u></b> <i>"The Business Person's Soul"</i> Passion for Business &amp; Making Money</p> <ul style="list-style-type: none"> <li>• May become a workaholic</li> <li>• Willing to give but may always want something in return</li> </ul>	<p><b><u>Individualistic/ Political:</u></b> <i>"The Power Player's Soul"</i> Passion for Leading, Being in Front</p> <ul style="list-style-type: none"> <li>• Positioning of self may be more important than others</li> <li>• Desire for power can control all focus and interest</li> </ul>
<p><b><u>Social/ Altruistic:</u></b> <i>"The Helping Others Soul"</i> Passion for Service &amp; Helping Others</p> <ul style="list-style-type: none"> <li>• May create lose/win relationships, focusing only on the benefit to others</li> <li>• Overzealousness for a cause may lead to harmful behavior to self/others</li> </ul>	<p><b><u>Traditional/ Regulatory:</u></b> <i>"The Process and Order Soul"</i> Passion for Enforcing 'the Rules'</p> <ul style="list-style-type: none"> <li>• Sacrifice self for beliefs, willing to die for them</li> <li>• Closed minded and judgmental toward other viewpoints, being too rigid</li> </ul>	<p><b><u>Aesthetic:</u></b> <i>"The Balanced and Sensitive Soul"</i> Passion for Creativity &amp; Beauty</p> <ul style="list-style-type: none"> <li>• May function outside of reality and struggle with every day reality</li> <li>• Excessive striving for their perception of perfection and beauty</li> </ul>

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<http://www.pricelessprofessional.com/motivation-in-the-workplace-directory.html>