



## Workplace Motivators Self Test

Rate how true each statement is for you - with five, being more true and one, one less true.

5	4	3	2	1	I greatly enjoy discovering, understanding and ordering knowledge.	<b><i>"The Learner's Soul"</i></b> <b>35-50: Strong Theoretical</b> <b>25-34: Average Theoretical</b> <b>10-24: Weak Theoretical</b>
5	4	3	2	1	The pursuit of knowledge, identifying truths and untruths, motivates me.	
5	4	3	2	1	I am good at integrating the past and present.	
5	4	3	2	1	Many see me as an intellectual.	
5	4	3	2	1	People who make emotional arguments without the facts frustrate me.	
5	4	3	2	1	I have a keen interest in formulating theories and asking questions to assist in problem solving.	
5	4	3	2	1	Every time I near a bookstore I want to stop in.	
5	4	3	2	1	I am fulfilled by work that requires ongoing education as well as the use of prior knowledge.	
5	4	3	2	1	I use knowledge to convince others of my ideas, and I win arguments because of the facts I know.	
5	4	3	2	1	I want to know for the sake of knowing.	
5	4	3	2	1	I evaluate things based on their utility and economic return.	<b><i>"The Business Person's Soul"</i></b> <b>35-50: Strong Utilitarian</b> <b>25-34: Average Utilitarian</b> <b>10-24: Weak Utilitarian</b>
5	4	3	2	1	I tend to move toward practicality in all areas of life.	
5	4	3	2	1	I am very conscious of the use of my time, achieving the most for the minute.	
5	4	3	2	1	I desire adequate return on any investment I make.	
5	4	3	2	1	Wealth provides the needed security for myself and my family.	
5	4	3	2	1	I am very future-oriented.	
5	4	3	2	1	Money and possessions are scorecards of my success.	
5	4	3	2	1	I want to be rewarded accordingly for my time and effort.	
5	4	3	2	1	I attempt to structure and control any economic dealings I have.	
5	4	3	2	1	I tend to purchase things that have an investment value.	
5	4	3	2	1	I desire and seek the finer things in life.	<b><i>"The Balanced &amp; Sensitive Soul"</i></b> <b>35-50: Strong Aesthetic</b> <b>25-34: Average Aesthetic</b> <b>10-24: Weak Aesthetic</b>
5	4	3	2	1	I am in a continual self-improvement process.	
5	4	3	2	1	I enjoy and am aware of the beauty of my surroundings, which I like to complement my feelings.	
5	4	3	2	1	I am very aware of my inner feelings.	
5	4	3	2	1	I have a strong interest in the preservation of our natural resources.	
5	4	3	2	1	Looking and feeling good is one of my goals.	
5	4	3	2	1	I want balance and harmony in my life.	
5	4	3	2	1	I invest time and money in self help material.	
5	4	3	2	1	I am very creative.	
5	4	3	2	1	I appreciate and look for the beauty in things and people.	

5	4	3	2	1	Eliminating hate and conflict in the world is one of my passions.	<b><i>"The Helping Others Soul"</i></b> <b>35-50: Strong Social/Altruistic</b> <b>25-34: Average Social/Altruistic</b> <b>10-24: Weak Social/Altruistic</b>
5	4	3	2	1	I have a passion to improve the whole of society.	
5	4	3	2	1	I am generous with my time, talents and resources when I see someone in need.	
5	4	3	2	1	I am empathetic to those who are hurting.	
5	4	3	2	1	In business I will sacrifice bottom line profit for a more people oriented decision.	
5	4	3	2	1	I tend to avoid confrontation if it will harm the relationship.	
5	4	3	2	1	I believe people should support charities.	
5	4	3	2	1	In business I want everyone to receive the most that their money can buy.	
5	4	3	2	1	Saying "no" to others is difficult when people need my time and talents.	
5	4	3	2	1	I blame the system more that the individual and work to change the system.	
5	4	3	2	1	I have a system for living and want others to follow my system.	<b><i>"The Process and Order Soul"</i></b> <b>35-50: Strong Traditional</b> <b>25-34: Average Traditional</b> <b>10-24: Weak Traditional</b>
5	4	3	2	1	Rules and regulations should be adhered to.	
5	4	3	2	1	I tend to support organizations that hold the same beliefs I do.	
5	4	3	2	1	I can be overly rigid in evaluating others to my standards.	
5	4	3	2	1	I will be more helpful to others who share my beliefs.	
5	4	3	2	1	My conscience is my guide.	
5	4	3	2	1	I place a high value in living in tune with a higher purpose.	
5	4	3	2	1	I believe my system for living is right and when challenged I will attempt to 'convert' the person to my system	
5	4	3	2	1	I have found a 'rule book' for life and I follow it.	
5	4	3	2	1	If I believe strongly in a cause, I will champion it.	
5	4	3	2	1	I like people who are determined and competitive.	<b><i>"The Power Player's Soul"</i></b> <b>35-50: Strong Individualistic</b> <b>25-34: Average Individualistic</b> <b>10-24: Weak Individualistic</b>
5	4	3	2	1	I believe when the going gets tough, the tough get going.	
5	4	3	2	1	It is important for me to be in control of my own destiny.	
5	4	3	2	1	I strive to maintain my individuality.	
5	4	3	2	1	I believe I can direct the destiny of others.	
5	4	3	2	1	I want to be recognized for my accomplishments.	
5	4	3	2	1	I believe, "If at first you don't succeed, try again."	
5	4	3	2	1	I will work long and hard to achieve the position and influence I want.	
5	4	3	2	1	I tend to believe, "The end justifies the means"	
5	4	3	2	1	I tend to play whatever 'cards' necessary to gain control over a situation.	

While this written paper test helps you understand the motivators - it's results are <10% accurate.

**To get 100% accuracy & scientific results in a 24+ page report all about YOU and YOUR motivators, go to (click link):**

**[The REAL Secret to Getting More Energy and Loving Your Work eProgram](#)**

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