



Suzie Price
PROFESSIONAL SPEAKER
BUSINESS FACILITATOR
AUTHOR & CONSULTANT

priceless
PROFESSIONAL DEVELOPMENT

About Suzie

Suzie Price is an engaging and insightful presenter who draws on her more than 25 years of experience in business and management experience with the likes of NCR, State Farm, and Oracle to get to the heart of the matter whenever she speaks. A Professional Facilitator, as well as a Consultant and Author, she has a way of connecting with audiences that lets them know they're not only in the presence of an expert, but one who cares about their success ... someone committed to giving them the tools and resources they need to break through to the next level of performance.

Participants are encouraged, motivated and inspired by her message, her authenticity and her energy. From sales leaders to technology executives, she's able to connect with a diverse range of audiences.

Suzie specializes in working with leaders, helping them build more energy, commitment and communication in their organizations, so they can reduce turnover, increase productivity and improve the bottom-line. She's helped thousands of leaders build winning teams via keynote presentations, consulting services and customized workshops, as well as through her books, website and assessment tools.

People leave her presentations with more energy, practical action steps, and a stronger belief in themselves, confident they can have the winning life and team they've always wanted and equipped with proven leadership strategies they can put into practice immediately.

Her books: **120 Stress Management Strategies and Daily Tips for Professionals** along with **How to Hire Superior Performers: 70 Best Practices, Strategies and Tips for Interviewers** offer inspiration and success strategies for leaders, while her Wake Up Eager Website and Priceless Professional Workshops and Consulting provide ongoing support.

Suzie is a life-long learner. She's acquired certifications that deepen her understanding of life, people, leadership, sales and teams. They've made her be a better facilitator, writer and speaker. Her professional certifications include: Affiliate Certified Axiological Practitioner (CAP); Certified Professional Facilitator (CPF); Certified Professional Behavior Analyst (CPBA); Certified Professional Motivators Analyst (CPMA) Certified TriMetrixHD Analyst (CPHDA); Certified Instructor of Customer Oriented Selling; Competent Communicator - Toastmasters.

Suzie's most requested topics include:

DODGE THE DUDS, PICK THE WINNERS - THE SECRET TO SUPERIOR PERFORMANCE

Wouldn't you love to increase your ability to confidently and accurately assess who's a superior performer and who's not? In this interactive presentation, Suzie gives you exactly what you need to pick the right people for your team. Come discover the essential elements in Suzie's How to Hire Superior Performers process. She'll teach you:

- How to avoid the top 3 mistakes all interviewers make
- Which interview questions are GUARANTEED to help you reveal the REAL work ethic of every candidate
- The one thing you can start doing right away that'll greatly improve your ability to hire superior performers

Our process is proven and time-tested. If you follow it, you will Dodge the Duds and Pick the Winners every time. Get ready, because with this information, you'll have the high performing team you've always wanted!

MOTIVATING YOURSELF AND YOUR WORKFORCE... WHAT YOU WISH YOU KNEW

Ever wish you knew exactly what moves people to do their best work? Suzie's Workplace Motivation Method shows you just how easy it is to discover your own top motivators and drivers, as well as those of the people you live and work with. Armed with this knowledge, you'll be able to boost your own energy, improve team dynamics, and make better hiring decisions. In this jam-packed presentation, Suzie shows you how to:

- Quickly increase your level of personal enthusiasm, resilience, and motivation ... and those of your team members
- Actively manage your own stress by learning the EXACT actions you need to take to reduce it
- Dramatically reduce the amount of internal and external conflict in your life and on your team
- Immediately improve the hiring decisions you make

Book Suzie Now:

suzie@pricelessprofessional.com

770-578-6976

www.pricelessprofessional.com

Other Programs:

- Three Step Superior Performance Assessment Process
- Activate Greatness: Improve Communication, Motivation and Trust in Five Easy Steps
- 360 Feedback, Team & Employee Engagement Surveys

Partial Client List

- o Cherokee Chamber of Commerce
- o Execulinks
- o Executive Brilliance
- o FlightSafety International
- o Georgia Electric Membership Corporation's GMMSCA
- o Georgia Power
- o Kennesaw State University
- o Kimberly Clark Health Care
- o Koppel Steel
- o McKesson Provider Technologies
- o Millenium Benefits Consulting
- o Oncor Energy
- o Profisee
- o Holder Construction
- o The Stoneridge Group

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COMMUNICATION TRANSFORMATION...

5 SIMPLE STEPS TO BETTER RELATIONSHIPS

What would it mean to you to be able to easily build trust with everyone you work with, increase their level of commitment, and reduce or even eliminate conflict? Plenty, right? Well, that's exactly what Suzie's simple and very effective five step Communication Process does for you. It helps you improve communication with all the people you deal with...bosses, peers, direct reports, suppliers, customers. How? By understanding yourself better...your strengths and your blind spots. And by understanding the minds of others, so you can communicate to them in a way that works...for them.

- How to know exactly what your strengths are and those of the people you're dealing with
- Ways to build trust using the five step strength-based communication model
- Specific insights around blind spots and how to manage them

This process is tested, fun to learn, and will improve the energy and commitment in your organization...guaranteed.

What People Are Saying:

"This is one of the more valuable sessions we have done in our Advanced Leadership program. I really enjoyed the session with Suzie Price, she did a great job explaining and showing us how to use these tools to improve communication. Although my team gets along great and the project is going well, I believe this will have a lasting impact on our success."

CML, Project Manager, Operations, National Construction Company

"The presentation that Suzie Price provided last week was the most awesome, positive thing I have ever heard. I have gone back and looked at my notes many times. Thank you!"

Stephanie, Small Business Owner

"Another exceptional program! You are terrific! The class absolutely adored your manner and class. Looking forward to our continued partnership in our Senior Leadership course and the other venues you have supported within FlightSafety."

Greg Wedding, Vice President, Personnel Development FlightSafety

"I wanted to thank you so much for the great course you taught. I learned a lot about not only being a leader, but also about myself and why I do some of the things I do. Thank you!"

C.K. Marketing Manager

"Suzie, I needed this learning and growth opportunity around the hiring process. I do not want to hire any more people from hell. I am still living with some past errors that haunt me. These skills and this process will help me get the right people on 'the bus'. Thank you!"

Bill, Technology Senior Leader

"I wanted to say 'Thank You' for your time and instructing our Leadership group. Your method of instructing kept our group motivated throughout the day (even after the long night on Wednesday). The course materials that you presented truly opened my eyes into both some strengths and weaknesses for me. It isn't always easy to look inside, but in order to truly improve, the first person you have to be honest with is yourself. The materials led to some of this self-discovery."

A.R., Assistant Manager

"Thank you for your expertise, for your outstanding session and for helping us raise the bar on our interviewing skills."

VP Human Resources, National Technology Firm

"The hiring process, employer interview questions and tools you share has made me a much better interviewer. I am more prepared, I ask better questions and I'm making better decisions. Knowing exactly how to focus on job fit - what you teach - has made a big difference. I'll use these tools for years to come. Thank you!"

T.M. -Technology Leader