

**Cultivate a Positive
Sense of Self in Others:
Three Action Steps:**



1. *Use the 3:1 ratio.*
2. *Clarify individual roles.*
3. *Before you share your input and feedback about an employee's performance, ALWAYS ask them their view first.*

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**Competitive Advantage
Leadership Life (CALL)
Foundational Skills:**

- C.** *Cultivate a Positive Sense of Self in Others*
- A.** *Address Problems Quickly by Focusing on Behaviors and Facts*
- L.** *Lead by Inviting Input and Participation*
- L.** *Listen Aggressively*

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