

Priceless Personal & Professional Development Workplace Motivators Self Test

<p>5 4 3 2 1 I greatly enjoy discovering, understanding and ordering knowledge.</p> <p>5 4 3 2 1 The pursuit of knowledge, identifying truths and untruths, motivates me.</p> <p>5 4 3 2 1 I am good at integrating the past and present.</p> <p>5 4 3 2 1 Many see me as an intellectual.</p> <p>5 4 3 2 1 People who make emotional arguments without the facts frustrate me.</p> <p>5 4 3 2 1 I have a keen interest in formulating theories and asking questions to assist in problem solving.</p> <p>5 4 3 2 1 Every time I near a bookstore I want to stop in.</p> <p>5 4 3 2 1 I am fulfilled by work that requires ongoing education as well as the use of prior knowledge.</p> <p>5 4 3 2 1 I use knowledge to convince others of my ideas, and I win arguments because of the facts I know.</p> <p>5 4 3 2 1 I want to know for the sake of knowing.</p>	<p><i>"The Learner's Soul"</i></p> <p>35-50: Strong Theoretical</p> <p>25-34: Average Theoretical</p> <p>10-24: Weak Theoretical</p>
<p>5 4 3 2 1 I evaluate things based on their utility and economic return.</p> <p>5 4 3 2 1 I tend to move toward practicality in all areas of life.</p> <p>5 4 3 2 1 I am very conscious of the use of my time, achieving the most for the minute.</p> <p>5 4 3 2 1 I desire adequate return on any investment I make.</p> <p>5 4 3 2 1 Wealth provides the needed security for myself and my family.</p> <p>5 4 3 2 1 I am very future-oriented.</p> <p>5 4 3 2 1 Money and possessions are scorecards of my success.</p> <p>5 4 3 2 1 I want to be rewarded accordingly for my time and effort.</p> <p>5 4 3 2 1 I attempt to structure and control any economic dealings I have.</p> <p>5 4 3 2 1 I tend to purchase things that have an investment value.</p>	<p><i>"The Business Person's Soul"</i></p> <p>35-50: Strong Utilitarian</p> <p>25-34: Average Utilitarian</p> <p>10-24: Weak Utilitarian</p>
<p>5 4 3 2 1 I desire and seek the finer things in life.</p> <p>5 4 3 2 1 I am in a continual self-improvement process.</p> <p>5 4 3 2 1 I enjoy and am aware of the beauty of my surroundings, which I like to complement my feelings.</p> <p>5 4 3 2 1 I am very aware of my inner feelings.</p> <p>5 4 3 2 1 I have a strong interest in the preservation of our natural resources.</p> <p>5 4 3 2 1 Looking and feeling good is one of my goals.</p> <p>5 4 3 2 1 I want balance and harmony in my life.</p> <p>5 4 3 2 1 I invest time and money in self help material.</p> <p>5 4 3 2 1 I am very creative.</p> <p>5 4 3 2 1 I appreciate and look for the beauty in things and people.</p>	<p><i>"The Balanced & Sensitive Soul"</i></p> <p>35-50: Strong Aesthetic</p> <p>25-34: Average Aesthetic</p> <p>10-24: Weak Aesthetic</p>

5	4	3	2	1	Eliminating hate and conflict in the world is one of my passions.	<i>"The Helping Others Soul"</i> 35-50: Strong Social/Altruistic 25-34: Average Social/Altruistic 10-24: Weak Social/Altruistic
5	4	3	2	1	I have a passion to improve the whole of society.	
5	4	3	2	1	I am generous with my time, talents and resources when I see someone in need.	
5	4	3	2	1	I am empathetic to those who are hurting.	
5	4	3	2	1	In business I will sacrifice bottom line profit for a more people oriented decision.	
5	4	3	2	1	I tend to avoid confrontation if it will harm the relationship.	
5	4	3	2	1	I believe people should support charities.	
5	4	3	2	1	In business I want everyone to receive the most that their money can buy.	
5	4	3	2	1	Saying "no" to others is difficult when people need my time and talents.	
5	4	3	2	1	I blame the system more than the individual and work to change the system.	
5	4	3	2	1	I have a system for living and want others to follow my system.	<i>"The Process and Order Soul"</i> 35-50: Strong Traditional 25-34: Average Traditional 10-24: Weak Traditional
5	4	3	2	1	Rules and regulations should be adhered to.	
5	4	3	2	1	I tend to support organizations that hold the same beliefs I do.	
5	4	3	2	1	I can be overly rigid in evaluating others to my standards.	
5	4	3	2	1	I will be more helpful to others who share my beliefs.	
5	4	3	2	1	My conscience is my guide.	
5	4	3	2	1	I place a high value in living in tune with a higher purpose.	
5	4	3	2	1	I believe my system for living is right and when challenged I will attempt to 'convert' the person to my system	
5	4	3	2	1	I have found a 'rule book' for life and I follow it.	
5	4	3	2	1	If I believe strongly in a cause, I will champion it.	
5	4	3	2	1	I like people who are determined and competitive.	<i>"The Power Player's Soul"</i> 35-50: Strong Individualistic 25-34: Average Individualistic 10-24: Weak Individualistic
5	4	3	2	1	I believe when the going gets tough, the tough get going.	
5	4	3	2	1	It is important for me to be in control of my own destiny.	
5	4	3	2	1	I strive to maintain my individuality.	
5	4	3	2	1	I believe I can direct the destiny of others.	
5	4	3	2	1	I want to be recognized for my accomplishments.	
5	4	3	2	1	I believe, "If at first you don't succeed, try again."	
5	4	3	2	1	I will work long and hard to achieve the position and influence I want.	
5	4	3	2	1	I tend to believe, "The end justifies the means"	
5	4	3	2	1	I tend to play whatever 'cards' necessary to gain control over a situation.	

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